**OPEN NATIONAL TENDER- OF INVITATION FOR EXPRESSION OF INTEREST (EOI)**

The Ministry of Industry invites eligible consulting firms (“Consultants”) to express their interest in participating in the shortlisting process for the following consultancy assignment

**Project Title: Operationalization and Sustainability of the Four Integrated Agro-Industrial Parks (OS-IAIP)**  
**Funding Source:** Italian Agency for Development Cooperation (AICS)

**Reference No.:** NCB MOI/OS-IAIP 03/25

**Title: Consultancy Services for Training of Trainers (ToT) on Food Quality and Safety**

The selected consulting firm will be responsible for delivering high-quality Training of Trainers (ToT) on Food Quality and Safety to stakeholders involved in the IAIP value chains, and for developing a comprehensive training manual. The consultancy will be structured under the following thematic training modules (Lots):

**Training Modules (Lots):**

1. **Food Safety & Quality Standards**  
   *(Codex Alimentarius, HACCP, GMP, BRC, FSMS)*
2. **Food Safety Auditing & Risk Management**  
   *(Traceability, ISO 19011:2018, Risk Assessment)*
3. **Laboratory & Testing Standards**  
   *(ISO 17025:2017)*
4. **Agricultural Practices & Production**  
   *(Aflatoxin Management, Good Agricultural Practices [GAP], Farm/Factory Inspection)*
5. **Value Chain Development** *(Manual Only)*
6. **Documentary Video on Food Quality and Safety**

**Duty Station:** Addis Ababa, with travel to Bishoftu and Adama.

**Duration:** Six (6) months.

**Expected Start Date:** Immediately after contract signing.

**Eligibility and Requirements: Interested firms must submit the following technical documentation for evaluation:**

1. **General experience** in food safety & quality and training documentary video production
2. **Specific experience** in delivering Training of Trainers (ToT), documentary video production and manual development (minimum of 5 years in relevant assignments).
3. **Demonstrated experience with international standards** (Codex, HACCP, ISO, BRC, etc.).
4. **Technical and managerial capacity** of the firm.
5. **Curricula Vitae (CVs)** of key personnel and trainers (certified in food safety, auditing etc.).

**Evaluation Method:**

The shortlisting will be carried out using the open national proposal for Quality- and Cost-Based Selection (QCBS) method in accordance with World Bank Procurement Regulations

**Submission Instructions:**

Expressions of Interest must be submitted in written form to the address below between **July 23, 2025, up to August 8, 2025** G.C **(Monday to Friday, 2:30–11:00 local time).**

**Submission Address:**  
Ministry of Industry – OS-IAIP Project Coordination Unit ,5th Floor, Ministry of Industry Building, 4 Kilo, Addis Ababa, Ethiopia  
**Attention:** Girma Teferi  
**Email:** girmateferi31@gmail.com   
**Phone:** +251917180001

**Disclaimer:**

This Expression of Interest (EOI) does not constitute a solicitation. The Ministry of Industry reserves the right to change or cancel the procurement process at any time without notice or liability.

**Ministry of Industry**